

### MANSAROVAR LOGISTICS PVT. LTD.

Material Handling | Transportation | Slag Processing





Mansarovar Logistics Pvt. Ltd. (MLPL) is a solution provider in material handling, Slag processing, transporting services.

Focus on customer needs, unique solutions, quality, staff excellence, profitability, combined with specialization in the Steel and Mining industry in a wide variety of areas and techniques developed specially designed to meet the unique needs of each areas of services has contributed to its growth.

- It is a solutions provider focusing on unique applications to meet customer needs and exceed their expectations.
- It is a steel mill services provider.
- It is a mechanized screening solutions provider to leading iron ore mines in Eastern India.
- It is a people centered organization the people we serve and the people that make up our company.

# History\_\_\_\_\_

Mansarovar Logistics Pvt. Ltd. was incorporated on 8<sup>th</sup> September 2006 at Jamshedpur. It commenced commercial operation from 1<sup>st</sup> April 2008 through the takeover of all the activities of the partnership firm M/S Jhanda Singh & Co. (Established on 24<sup>th</sup> December 1973 at Jamshedpur), a reputed service provider to Steel Mill and Iron Ore mines in Eastern India. The directors of this company were also the only partners of the above firm.



yes ! we can do it !!

#### Vision\_\_

- MLPL business will be the benchmark of industry practices and economic returns.
- Expand and upgrade the present methodology of operation and achieve higher levels of mechanization
- Diversifications in synergy with present operations through investments/joint venture arrangements (for technology transfer/equity participation).

## Strategy & Mission \_\_\_\_\_

MLPL will grow geographically and economically:

- To take care of its people and the community
- By helping and learning from each other

MLPL will:

• Supply employees with a safe work environment; meet their individual objectives.



- Provide customers with the highest quality products and services through a complete understanding of their needs and a total commitment to their success.
- Enrich culture through trust, teamwork, individual initiative, high expectations, active involvement, and open communications.
- Promote innovations and harvest ideas at all levels of the organization to foster personal growth and continuous corporate improvement.
- Repay the communities that support it by operating safe and environmentally sound businesses.
- Grow the business through marketing, research, and technical advances, while recycling and using natural resources to enhance quality of life.
- Observe standards of moral and ethical conduct which will easily withstand any public or private scrutiny.
- Always treat others as it would wish to be treated and work hard to gain the same treatment from others.



yes ! we can do it !!

#### Services Rendered

- Slag Processing
- Material Handling (Scraps, Slag, Skulls, Buttons, Jams etc. at LD's and Melting Shops)
- Transportation (Scraps, Slag, Skulls, Buttons, Jams etc.)
- Mechanized Segregation of metallic and non-metallic pieces from slag
- Mechanized screening of Raw Materials
- Surface Grinding of billets, slabs etc.
- Scrap Yard Management (Mechanized Unloading / Loading / Segregation / Processing / Stacking)



yes ! we can do it !!

# Expert Team to provide the best cost effective solution\_\_\_\_\_

With strength of around 120 (one hundred) employees, the core team have acquired a high degree of skill and reputation in:

- Slag Processing is being presently done at Tayo Rolls Ltd Jamshedpur.
- Handling Iron and steel scraps generated in steel plant with wheel mounted and track mounted cranes.
- Segregation: Mechanized segregation of Metallic and Non-metallic pieces from slag using mobile vibratory feeder machine and excavator.
- Transporting iron and steel scraps from generating points to recycling plants or yards using trucks, trailers and dumpers.
- Logistic Services: Provide solution for various logistical issues in areas related to above.
- Raw Material Screening is undertaken using mobile screener.
- Surface Grinding of Billets and Slabs: Involving removal of scales and blue holes for premium grade steel.



yes ! we can do it !!

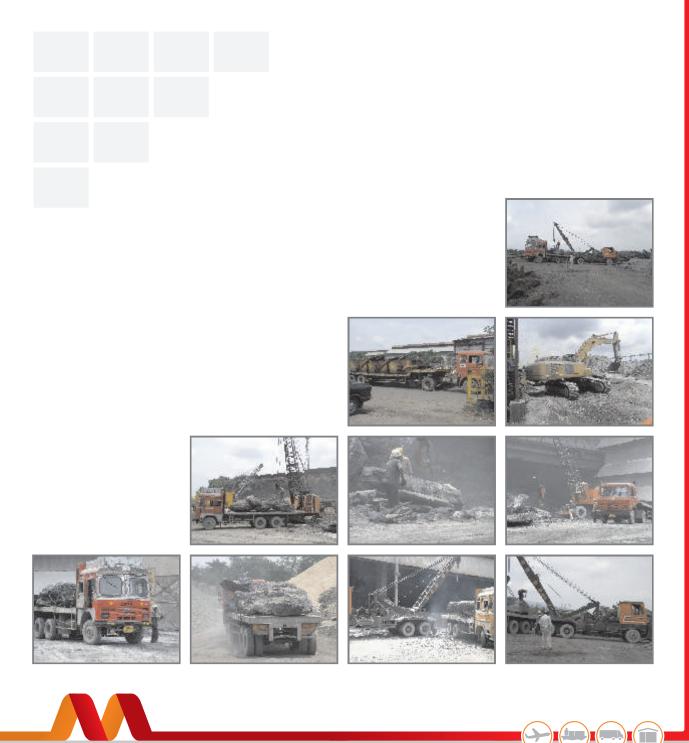
#### Major Customers \_\_\_\_\_

#### TATA STEEL

TAYO ROLLS LTD., Jamshedpur

HIMALAYA STEEL MILL SERVICES PVT LTD (J.V. of EDW. C. Levy of USA and TATA STEEL LIMITED).

The Company is registered as an A-class service provider. It undertakes fully mechanized material handling solutions for various scrap, transportation and segregation of metallic and non-metallic pieces from slag. It has also undertaken surface grinding of slabs and billets.



yes ! we can do it !!

#### Why MLPL?\_\_

Through its experienced and dedicated team it has the ability to address bottlenecks in material handling and processing practices, enabling device and implement safe, efficient and cost effective solutions for its customers.

Improvisation with a view to future:

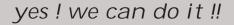
- Already implemented Improvisation in scrap transportation efficiency with Skull carriers (One of its kind in India) and Heavy duty Self tipping trailers/dumpers for higher efficiency, safety and minimizing material handling equipments at Tata Steel, Jamshedpur in their newly commissioned LD#3.
- Improvising on operational methods adopted for efficient Worked through Slag Processing.
- Improvising throughput of segregation of metallic and non metallic pieces from slag with mechanized feeding of segregated slag with mobile feeder conveyer combined with mobile link conveyers.
- Improvising scrap handling efficiency with Wheel mounted mobile material handlers with assorted attachments.
- Identification of alternate technology as opposed to 'drop balling' for increased efficiency and safety in breaking and processing of skulls and jams.
- Identification of Mobile scrap processing machine for light, medium and heavy ferrous scarps processing.
- Identification of Mobile/static magnetic separator plants/allied equipments/mobile stackers-conveyors for processing of ferrous and non ferrous material from slag.





While MLPL is in the business of metal recovery from slag, involving consequential environmental degradation (high dust generation) and likely to leave behind adverse footprints, due concern for a Green Earth leads MLPL to empathize and emphasize on unique operational measures to establish and maintain a conducive and sustainable environment.

This can be evidenced from photos of its plant surrounded by trees and greenery reflecting MLPL's commitment in maintaining a Green Earth.







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